






# Partner talk track for higher education

Whether it's a college, university, trade school or vocational institute, PaperCut MF is a powerful print management solution for organizations that teach and finetune skills of the great minds of our future.

	Ask this question	Uncover these problems	Propose these solutions	Highlight these benefits
  <b>Cost recovery</b>	<p>Do you charge students for printing?</p> <p>If yes, are you recovering all of your costs?</p> <p>If no, is this something you would like to introduce?</p>	<ul style="list-style-type: none"> <li>▶ Print costs out of control and over budget</li> <li>▶ Can't easily recover print costs from students</li> <li>▶ Not able to integrate with payment systems</li> </ul>	<p><b>Quotas:</b> Assign print limits to keep behavior in check.</p> <p><b>Payment systems:</b> Transfer funds from bank accounts or popular apps like PayPal.</p> <p><b>Top-up and prepaid cards:</b> Create bulk batches of cards to distribute to department heads, or via vending machines.</p>	<p>Students think twice about print choices when they know the cost comes out of their own balance – and that means schools both reduce <i>and</i> recoup costs.</p>
 <b>Mobile and BYOD printing</b>	<p>How much of your time do you spend on print related support calls?</p> <p>Are a lot of these BYOD related?</p>	<ul style="list-style-type: none"> <li>▶ Students bring a variety of devices running on different operating systems</li> <li>▶ Spend too much time managing user accounts, coordinating mobile devices and setting up print queues</li> <li>▶ Users demand immediate print access</li> </ul>	<p><b>Mobility Print:</b> Print from any device natively without apps or browsers.</p> <p><b>Web Print:</b> Print files directly from a web browser.</p> <p><b>Email to Print:</b> Send jobs to an email address to print.</p> <p><b>Print Deploy:</b> Push the right print queues and drivers to roaming users automatically.</p>	<p>Students, teachers, faculty and guests get support for all devices and platforms, giving them the freedom to bring their own devices and easily print with minimal touch from IT staff.</p>



**Contact us**

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**CUSTOMER STORIES**

**Helping a leading law university save tens of thousands in printing**

Case Western Reserve University reduced printing costs by \$20,000 USD per year. And with Mobility Print, they push printers to students' devices with zero interactions and hope to eliminate computer labs altogether.

**Saving paper during a Semester at Sea**

To minimize supplies on-board their floating campus, the Institute for Shipboard Education gives students printing quotas. Once they go through their allowance, students pay a small amount to print.

	Ask this question	Uncover these problems	Propose these solutions	Highlight these benefits
 <b>Digitized documents</b>	How many steps are required for users to scan to their cloud storage service?	<ul style="list-style-type: none"> <li>▶ Scanning to the cloud requires users to complete the activity back at their PC or laptop</li> <li>▶ Scanned documents are flat and uneditable</li> </ul>	<p><b>Integrated Scanning:</b> Securely scan directly to folders, email, or cloud storage in a few clicks.</p> <p><b>OCR:</b> Create text-searchable and editable PDFs.</p>	Easy two-tap scanning increases efficiency (no manual uploads to the cloud needed), reduces frustration, and cuts down printer lines. And with OCR, scans become smarter and more usable.
 <b>Security</b>	What safeguards do you have in place to protect documents before, during and after they are printed?	<ul style="list-style-type: none"> <li>▶ Uncollected documents left in printer output trays</li> <li>▶ Student records, medical notes, tests and classwork are at risk of hacking</li> </ul>	<p><b>Secure Print Release:</b> Jobs are put in a 'hold' state and only released via secure authorization at the printer.</p> <p><b>Find-Me printing:</b> Walk to the nearest printer to use Secure Print Release.</p> <p><b>Watermarking and digital signatures:</b> Label documents with owner name, date, and/or time of printing.</p>	Uncollected, wasteful printouts are greatly reduced by Secure Print Release, and data is safeguarded both physically and electronically with end-to-end encryption and on-page demarcations.
 <b>Control</b>	Do you charge print to specific departments or create limits for users?	<ul style="list-style-type: none"> <li>▶ No way to restrict users from printing excessively</li> <li>▶ Can't allocate print activity per user or faculty</li> </ul>	<p><b>Shared accounts:</b> Create specific chargeable accounts for different jobs and users.</p> <p><b>Print policies:</b> Apply mindful, cost-effective default settings.</p> <p><b>Pop-ups:</b> Remind users to opt for responsible print settings.</p>	By allocating print activity and costs to different user groups, institutions can influence print behavior to reduce waste and save money.