Positioning Job Ticketing – FabLabs

PaperCut MF

Snapshot evaluations of popular FabLab solutions, plus tailored talk tracks to get customers jumping over to Job Ticketing.

3D printing tool

Often hardware-based and provided by the hardware's manufacturer

Pros

Costs
- Generally free

Features/usability
- Excellent results when used with specific printers
- Provides accurate time and materials estimates

Cons

Features/usability
- No accounting integration
- No submission tool
- No automatic tracking
- No upfront cost estimation
- No print job notifications/updates

Adoptability
- Vendor-specific and not ideal for mixed environments with CNC and laser cutting

Job Ticketing talk track

It's the ultimate companion solution
- Represents the perfect add-on, rather than a direct competitor/alternative
- Complements the current solution (used for design) by adding cost estimation, tracking, and order submission

It works with everything
- Integrates with any and every setup, regardless of the device brand or type

Form/websheets solution

Pros

Features/usability
- Completely customizable to a workflow

Cons

Features/usability
- No security or confidentiality
- No user-friendly interface/workflow for end users
- No upfront cost estimation

Adoptability
- Doesn't scale

Job Ticketing talk track

It's future-proofing and flexible
- Accommodates any fleet size seamlessly, making it ideal for growing businesses

It works with everything
- Integrates with any and every setup, regardless of the device brand or type

It's a user's best friend
- Drives engagement with an easy user-centric storefront/workflow experience

Third-party workflow tool

Enterprise solution to manage entire FabLab fleets

Pros

Features/usability
- Tight integration to printers
- Advanced capabilities, e.g. using cameras to track job progress visually
- Great for optimizing internal workflows

Cons

Costs
- Very expensive, and often costed per job (not at all ideal for large user bases, e.g. universities)

Features/usability
- Lacklustre user interface
- No accounting/charging capabilities

Adoptability
- Commonly vendor-specific and not ideal for mixed environments with CNC and laser cutting

Job Ticketing talk track

It's the ultimate companion solution
- Represents the perfect add-on to handle user submission and accounting capabilities
- Gives the customer the best of both worlds: the current solution optimizes workflows and visually tracks jobs; and PaperCut MF handles directories to cut down the number of paid-for users